

Muhurat Picks 2020

happy diwali



**The Festival of Lights
"Deepavali"
will mark the Beginning of
the Trading New Year
– SAMVAT 2077
We hope that it turns out to be a
Very Prosperous Year
for All of Us
&
Keeps the
Market Momentum Going...**



AUM Research

**The auspicious
Muhurat trading session
will be conducted on
14th of November 2020
from 6.15PM to 7.15PM.**



AUM Research

MD's Desk...



Dear Friends

Wish you all a very Happy Diwali & Prosperous New Year!!

Samvat 2076 has been an eventful year for the world, market and economy where the world at large faced the outbreak of pandemic, benchmark indices witnessed a selloff in March due to Covid, before hitting all time highs mainly driven by hopes of vaccine, FII Inflows, encouraging Macro data and improved corporate numbers.

Indian economy has been showing signs of economic revival in the recent past driven by easing of restrictions. While both industrial and consumption activities continue to witness revival, pace of recovery of former appears better than latter till now. Many corporates have gone on record stating that the manufacturing activity has revived by 70-90% and some sectors like auto have seen demand surpassing pre-covid levels

Eight Indian companies came out with IPOs worth over Rs.6, 200 crores in three months to September that have significantly boosted investor sentiments and confidence of the companies raising funds from the primary market.

Going forward, as we approach the new Samvat, the improvement in consumption spending and sustainability of the same will be a key monitorable.

The Covid-19 pandemic poses a downside risk to short-term and medium-term growth rate unless there is any tentative date of the availability of vaccine. To combat these risks, the Government has strategically undertaken various important structural reforms encompassing various sectors.

S&P Global Ratings in its latest review have retained India's investment grade (BBB-) credit rating with stable outlook as it expects the country's economy and fiscal position to stabilize and begin to recover from 2021 onwards. India's probable growth path is visible in this assessment.

Over the past few months, Indian economic activity has recovered sharply and is significantly off their lows seen in April 2020. The worst is largely behind us and momentum of revival remains healthy. Going forward, we continue to expect activities to improve sequentially as the restrictions under lockdown are eased. However, sustainability of recovery over next few quarters needs to be closely monitored. Any news on vaccine reaching final clinical trials would definitely be positive news for the market.

India is better placed than most other EMs as sharp fall in oil prices reduce its oil import bill significantly. Also, given India's low dependence on exports, especially on discretionary items, puts it in a better position than many countries which are likely to be impacted more because of global trade disruption.

Although in the short to medium term global economic events may tighten up grip on the market as updates on Corona Virus and Vaccine, movement of global currencies and any abnormal rise in bond yields would increase fear of slowdown in global economy which will increase volatility in market.

Over the long term, India is likely to grow faster than many nations. Investors can expect decent return from equities over a long period in future. The criteria though should be quality of earnings and corporate governance.

Thus, let's start with the exciting eventful year ahead along with the celebration of auspicious festival of light.

Best Regards,

Dinesh Jain

(Managing Director)

The Year in Retrospect...

"Samvat 2076" remained highly volatile and a difficult year for Indian equity markets. The global markets were rattled after the news of Novel Corona Virus made the headlines and led to sudden global market crash that began on 20 February and ended on 7th April. On 20th April WTI Crude futures dropped below Zero for the first time in history. WHO declared it a pandemic on 11th March 2020 due to which most of the countries went on for a lockdown to break the chain of infection.

PM Narendra Modi led NDA Government declared a nation wide lock down for 21 days on 24th March 2020 which was extended till 31st May 2020. Social distancing , wearing mask, sanitization became the new normal for people's daily life and nearly three billion people were locked inside their homes. Education went online through Zoom and Google meet app, Banking was made online, transportation through air, water, land came to stand still with exception for transportation of essential goods, fire, police and emergency services. Services such as food shops, banks and ATMs, petrol pumps, other essentials and their manufacturing were exempted.

The lockdown was gradually lifted from June 2020 in five phases till October 2020, as lives and livelihood became the center of debate for reviving a comatose economy.

Finance Minister Nirmala Sitharaman announced various financial measures & stimulus to help those affected by the lockdown. Economic policy responses were prompt . They helped restore orderly financial market conditions, eased access to financing and limited the downside adjustment in employment, economic activity, and living standards. **The overall size and speed of fiscal action was unprecedented at about \$12 trillion globally, contributing to extending critical lifelines to households and firms.**

Skrimishes began between India and China for the first time in 45 years as the Chinese soldiers has infiltrated inside the line of actual control and finally after almost 6 months, India and China agreed to disengage from the friction points along the line of Actual control in eastern Ladakh.

India's monsoon provided relief and sustenance for millions, as this year our country received 109% rainfall of the Long Period Average and highest in last 30years. This augurs well for rural demand.

RBI announced slew of measures in order to provide relief for the ongoing Coronavirus outbreak like - Repo rate was cut by 75 bps to 4.4%. Loan Moratorium of 3 months on term loans outstanding as on March 1st 2020, which was again extended till September 2020, and was applicable to All Commercial Banks including Regional, Rural, Small Finance, Co-Op Bank and NBFCs including Housing Finance and Microfinance. RBI also gave three months moratorium to the lending institutions.

The pandemic has left a severe impact on Indian economy, leading to a negative growth rate for the first time in decades. Nevertheless, the economy started to rebound after the lockdown was eased. The Union Government also launched a major self sufficiency campaign to substitute imported products with domestically produced counterparts, especially to replace goods imported from China.

Precious metals such as Gold & Silver proved to be one of the better investment avenues in the last couple of years. From 2018 Diwali to 2019 Diwali, it gave a return of 20 per cent . In the last one year, it had outperformed by returning 31% .

The Year Ahead...

- ❖ Going into “Samvat 2077”, the latest announcements on various stages of trials of Covid-19 vaccine across the world has raised hopes about the availability of the vaccine in the coming year, As of mid-October, the World Health Organization (WHO) has identified 42 “Candidate Vaccines” at the stage of clinical trials, up from 11 in mid-June.
- ❖ Government’s initiatives (announcements of various financial measures, stimulus, rate cuts by RBI, loan moratorium, etc.) along with the expectation of India to remain the fastest growing economy in the world would boost our markets to outperform other global markets.
- ❖ Given the backdrop of Novel Corona Virus and its alleged origin to China, many transnational companies are looking out to relocate their manufacturing base out of China. This can be a big opportunity for India to attract foreign investments as factors like large domestic market, skilled population, abundant natural resources, competitive wages, concessionary tax rates, favorable reforms and policies, etc. should act in its favor.
- ❖ India is the world's third-largest oil consumer and imports 84 per cent of its oil requirements. Fuel demand is under pressure from rising infections in Europe, the United States and Latin America, hence no major spikes in crude prices is expected in the near term unless some very negative news flow comes and with currency stabilizing at the current levels there is a level of comfort.
- ❖ The gap between 10Y Gsec and 1Y-Forward NIFTY 50 Earning yield continues to be below its 10 year average. This indicates that equity markets are attractively priced. Moreover the expected recovery in earnings due to demand recovery would help corporates in reporting better numbers.
- ❖ Going forward we believe that after the recent rise in markets (returns of almost 70% in indices from March lows) there might be some consolidation in the short term, though there are ample opportunities in midcap space since the fundamentals are good and outlook looks promising.
- ❖ Improvement in demand over supply, expected positive news on vaccine front, low interest rates, good monsoon, bumper crops coupled with better MSP for agricultural produce would lead to improvement in corporate numbers.
- ❖ On the whole we expect the Indian markets to maintain it’s move with a fair share of volatility. The crux however lies in sticking to quality, where strong balance sheets, ethical managements and growth prospects should be the deciding factor. All-in-all, we expect returns in Samvat 2077 to be better than the year gone by.

Rajesh Agarwal
Head Research

Stock Picks

- 1. Bajaj Finserv Ltd.**
- 2. Balaji Amines Ltd.**
- 3. HDFC Life Insurance Company Ltd.**
- 4. Jindal Steel and Power Ltd.**
- 5. Polycab India Ltd.**



Bajaj Finserv Ltd.

Company Background

Set up in 2007, Bajaj Finserv Ltd (BFS) is a 13 year old company diversified across lending (consumer, rural, SME, commercial & mortgage space) General Insurance, Health Insurance, Life Insurance, Investment/Wealth management and income protection and having a pan-India presence. BFS is the holding company of various financial services businesses under the Bajaj group. BFS holds 52.82% stake in Bajaj Finance (BFL), a listed company and 74% stake each in Bajaj Allianz General Insurance Company (BAGIC) and Bajaj Allianz Life Insurance Company (BALIC). The insurance businesses are unlisted.

Investment Rationale

- Bajaj finserv businesses have a strong emphasis on the retail segment with a pan-India brand presence. Retail consumer is served through D2C (Direct to Customer) at Point of Sale, online, dealers for consumer lending, banc assurance and insurance agents.
- Bajaj finserv remains a debt free company. Bajaj Finserv's surplus funds (excluding group investments) stood at Rs.1030 crores as on September 2020. Consolidated Book Value per share for the same period stood at Rs.2117.
- In Q2FY21 consolidated net sales registered a growth of Rs 5.82% YoY to Rs.15049.58 crores and PAT de-grew by 18.06% YoY to Rs.986.29 crores due to moderation in overall lending business and contingent provisioning of Rs.1370 crores .
- BFL holds 100% shareholding in Bajaj Housing Finance Ltd & Bajaj financial securities Ltd.

- BFL is Present in 1049 urban locations and 1359 rural locations in India with over 1, 14,400 point of sale and large customer franchise of 42.95 Million. Asset under Management (AUM) of BFL stood at Rs.137,090 crores as of September 2020 registering a flat growth at 1% YoY due to Covid-19 pandemic and economic slowdown. In September, the consumption business (B2B) were back to 72% of last year's volume and Rural consumption was stronger at 91% of last year's volume therefore the company is optimistic on growth prospects in H2 and hopes to achieve AUM growth for FY21 at 6-7%.
- BFL Gross and Net NPA as of 30 September 2020 stood at 1.03% and 0.37%, respectively. Capital adequacy ratio stood at 26.6% as of September 2020. ROA (not annualized) slightly declined by 50 basis points to 0.7% in Q2FY21 from 1.2% in previous year. During the period the PCR stood at 65% of GNPA. The total provision stood at Rs.1700 crores.
- BALIC posted a PAT of Rs. 97.7 crores, a decline of 53% YoY, primarily due to higher new business strain and lower capital gains (Rs.46.8 crores in Q2FY21 Vs Rs.102.10 crores in Q2FY20). Gross Written Premium increased by 20% YoY to Rs.2677.10 crores in Q2FY21. Solvency ratio stood at a healthy 730% as on September 30, 2020.
- BAGIC posted a PAT of Rs 332.3 crore, up by 13% YoY, even as its Gross Written Premium (GWP) at Rs 4155.60 crore, fell by 3% YoY in Q2FY21. Solvency ratio during the quarter under review stood at 307% as against regulatory requirement of 150%.

Particulars (Rs. Crs)	Q2FY21	Q2FY20	Var %	H1FY21	H1FY20	Var %	FY20	FY19
Revenue	15049.58	14221.86	5.82	29239.57	26493.52	10.36	54832.60	42604.00
Operating Profit	4610.90	5056.25	-8.81	9699.84	9462.56	2.51	18252.62	15035.30
PAT	986.29	1203.72	-18.06	2201.44	2049.06	7.44	3369.13	3219.04
EPS (Rs.)	61.98	75.64	-18.06	222.50	218.43	1.86	211.71	202.28
PBIDTM%	30.64	35.55	-13.82	33.17	35.72	-7.12	33.30	35.29
PATM%	10.75	14.22	-24.36	12.11	0.00	-7.70	10.93	12.61

Consolidated Numbers



Balaji Amines Ltd. (BAL), incorporated in 1988, is one of the leading manufacturers of Aliphatic Amines in India. In order to cater to the growing requirements of value based Speciality Chemicals, BAL commenced manufacturing Methylamines, Ethylamines, derivatives of Amines and Speciality Chemicals. Today, BAL's products are accepted in international markets and have gained the distinct export quality status, which makes it one of the few companies in India having the potential to match the stringent international quality standards.

- Revenue from pharmaceutical sector constitutes about 55%, agrochemical sector at 20% other segments like dyes, textile, animal feed, water treatment chemicals and refinery contributed about 5% each.
- The company has stable and diversified clients like Sun Pharmaceuticals, Dr.Reddy's, Aurobindo Pharma, Jubilant Lifesciences, Teva API, Hetero Drugs, Wanbury, Zydus Cadila, Indian Oil, Hindustan Petroleum etc.
- BAL's products are used as solvents and key materials that helps in enhancing the performance of products used in Pharmaceuticals, agrochemicals, dyes, textiles, water treatment, personal and home care & animal nutrition. With around 30 odd products in its portfolio, BAL is the only manufacture in India for speciality Chemicals like NMP (N-Methyle Pyrrolidone), NEP (N-Ethyle-2-Pyrrolidone), Morpholine, GBL (GAMMABUTYROLACTONE), DMF (DIMETHYLFORMA MIDE) and PVPK-30/ (Pharma Excipients).

- The Directorate General of Trade Remedies (DGTR) has imposed provisional anti-dumping duty on DMF imports from China and Saudi Arabia which meets approx. 78% of Indian demand, is going to benefit BAL, being the sole producer of DMF and also the prices of DMF has recently firmed up.
- For the period of FY15-20, BAL's consolidated topline and bottom-line grew at a CAGR of 8.6% and 25% respectively. In Q2FY21 its net sales surged by 24.26% YoY to Rs. 282.39 crores and net profit increased by 45.60% YoY to Rs. 45.76 crore driven by growth in volume and better price realisation. EBITDA margins for Q2FY21 was at 26.34%, up by 700 basis points, as compared to 20.34% in Q2FY20. The margins improved primarily on account of benign raw-material prices.
- BAL's subsidiary Balaji Speciality Chemicals Pvt Ltd has received the REACH Certification from Europe in October 2020, for export of product Di Ethylene Tri Amine (DETA). It is mainly catering to the demands of agrochemical industry and has improved monthly sales by Rs.10 Crs in Q2FY21.
- BAL's major thrust is to expand its portfolio of key derivative products along side entering newer specialty chemicals from both vertical integration and operating efficiencies. The company also plans to expand its export market over medium to long term, given the eagerness of global companies to reduce their exposure to Chinese sources of suppliers. Steady demand from pharmaceutical and agrochemical industry which comprises 75% of its revenue mix along with higher price realization bodes well for the company from a growth prospective.

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HDFC Life Insurance Company Ltd. (HDFC Life) is one of the leading Life Insurance companies in India, established in 2000. It is a joint venture between HDFC Ltd and Standard Life Aberdeen (a global investment company). It offers a range of individual and group insurance solutions that meet various customer needs such as Protection, Pension, Savings, Investment, Annuity and Health. As on September 30, 2020, the company had 36 individual and 13 group products in its portfolio catering to a diverse range of customer needs. The company benefits from its pan India presence of 420 branches and several new tie-ups and partnerships in excess of 300 and strong dedicated team of financial consultant.

- The Company has diversified distribution network comprising of strong bancassurance channel, agency channel and others comprising of corporate agents, brokers, micro agents, common service centers, insurance marketing firms, web aggregators and direct business.
- The Company has expanded its private market share based on Weighted Received premium (WRP) from 15.2% in H1FY20 to 17.5% in H1FY21.
- HDFC Life Insurance reported robust growth in total premium at 18% CAGR during FY18-FY20 to Rs. 32,710 crore in FY20, led by strong growth in new business premium (NBP) at CAGR of 23% to Rs.17240 crores and steady renewals premium CAGR of 13% to Rs.15470 crores during the period under consideration.
- Growth in NBP (individual+Group) business remained healthy at 7% YoY in H1FY21 to Rs. 8,500 crores. The Company has registered growth in savings and protection

➤ It Continues to rank amongst top 3 private players in terms of AUM. AUM growth remained at 15% YoY to 1.51 lakh crore and the debt-equity mix stood at 67:33 with 97% of the debt investments in AAA and sovereign instruments. The company reported a decrease in operating expense ratio from 14.0% to 11.1% in H1FY21.

- HDFC Life's Value of New Business (VoNB) increased by 7.85% YoY to Rs. 780 crore in H1FY21 while VoNB margin decreased from 27.5% to 25.1% in H1FY21.

- **HDFC Life** witnessed jump of 124% QoQ in new business premium in Q2FY21. It continues with its diversified product /distribution strategy . It has an immense opportunity in the under-penetrated life insurance market in India, with a strong distribution footprint of its parent HDFC Ltd. Given the favorable demographics along with tailwinds from increasing awareness of the need for financial protection , lowest operating cost ratios, technology driven services and improving margins HDFC Life's growth momentum is likely to continue.

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Jindal Steel & Power Ltd.

Company Background

Jindal Steel & Power Ltd. (JSPL), part of the US\$22 billion OP Jindal Group, was incorporated in 1979 and based in Hisar. JSPL is a leading player in steel, power, mining, oil and gas and infrastructure in India. The company produces steel and power through backward integration from its own captive coal and iron-ore mines. JSPL's business operations span across the states of Chattisgarh, Odisha and Jharkhand in India. The company's product portfolio spans across the steel value chain from widest flat products to a whole range of long products and rails. JSPL's global operations include 6.6 MTPA coal-mining operations spread across South Africa, Mozambique and Australia. The company's export portfolio is growing by the day with an existing export footprint in 30 countries.

Investment Rationale

- During H1FY21 company reported net debt of Rs.28910 crores and was reduced by approx. Rs.6867 crores. JSPL eyes a net debt target of Rs.15000 crores in FY23. The company plans no major capex until the target is met.
- JSPL operates world's largest coal-based sponge iron manufacturing facility with an installed capacity of 3.6 MTPA of steel at Raigarh in Chhattisgarh and stands out as the market leader in coal-based sponge iron industry within India.
- JSPL's steel division has a total capacity of 8.45 MTPA of iron making, 8.60 MTPA of liquid steel and 6.55 MTPA of finished steel. The company's strength lies in its state-of-the-art manufacturing prowess as it produces world's longest single-piece rails of upto 121-meter length.
- JSPL through its subsidiary Jindal Power Ltd (JPL) has successfully created Ultra Mega Power Project (UMPP) in Chattisgarh with a generation capacity of 3400

MW. The company has emerged as the highest bidder for Gare Palma –IV/1 coal mine in Chattisgarh at 25% premium on coal price based on National Coal Index. The mine is 50 km away from its power plant and has a production capacity of 6MTPA and total reserves of 159 mt. If this block is allocated then improved coal security for JPL could significantly enhance its operational performance and thereby boost its EBITDA. Close to 38% of total capacity is tied up through various PPA (Power Purchase Agreements) arrangements.

- JSPL is the first and only domestic manufacturer of Head Hardened Rail in India and has started supplying to various Metro projects and DFCC(Dedicated Freight Corridor) projects. The government plans to create Dedicated Freight Corridor in India with a combined length of 4,000 km at a cost of Rs. 1.8 lakh crores to be completed by December 2021. JSPL is the only Indian manufacturer of high grade 60E1 1175 heat treated(HT) rails that could meet the Indian Railways projected requirement of 1.8 lac MT per annum for High-Speed Corridors.
- For the period of FY15-20, its topline grew at a CAGR of ~14% and its turnaround story continues. In Q2FY21 JSPL reported highest ever operating profit growth of 87.62% YoY to Rs.2849.89 crores supported by 30% YoY growth in consolidated steel sales with 2.41 million tonnes and benign raw material prices.
- To meet its net debt target by FY23 the company intends to strategically invest and divest its overseas assets and projects. While in the operational front the company has been ramping up its production volumes with improved efficiency. JSPL is also looking into investing /divesting its under development projects, to reap the maximum return from the investments and strengthening backward integration by securing raw material supply.

Particulars (Rs. Crs)	Q1FY21	Q1FY20	Var %	H1FY21	H1FY20	Var %	FY20	FY19
Net Sales	8989.79	7687.78	16.94	18268.56	20038.69	-8.83	36917.48	39372.14
Operating Profit	2849.89	1518.93	87.62	5237.00	3816.25	37.23	7880.12	8421.25
PAT**	-772.42	-300.50	-157.04	-589.32	-291.07	-102.47	-109.17	-1645.34
EPS (Rs.)	-7.57	-2.95	-157.04	-4.56	-4.77	4.36	-1.07	-17.00
PBIDTM%	29.07	17.61	65.09	26.79	18.17	47.46	19.35	19.38
PATM%	-7.48	-3.72	-101.15	-2.38	-2.32	-2.77	-0.98	-5.55

Consolidated Numbers

**Excluding its discontinued Oman assets, the company posted a consolidated net profit of Rs 903.30 crore.

Financial Highlights

Company Name	Equity (Rs. in Crs)	Market Cap (Rs. in Crs)	Price (10 th Nov 2020)	52 Week High	52 Week Low
Balaji Amines Ltd.	6.48	2828.77	873.05	995.00	204.10
Bajaj Finserv Ltd.	79.57	106,414.41	6686.95	10297.00	3985.60
HDFC Life Insurance Company Ltd.	2019.93	123,114.77	609.50	647.50	339.15
Jindal Steel & Power Ltd	102.00	21,807.94	213.80	238.40	62.10
Polycab India Ltd.	149.06	13816.21	926.90	1180.00	571.70

Performance of Diwali Picks Samvat 2076...

Sr.No	Company Name	Equity (Rs.in Crs)	Recommended Price	High After Call	Variation (%)
1	Apollo Hospitals Enterprises Ltd.	69.56	1535.00	2331.95	51.92
2	Bajaj Auto Ltd.	289.37	3167.85	3315.00	4.65
3	ICICI Lombard Gen. Ins. Co. Ltd.	454.50	1343.30	1439.90	7.19
4	Kotak Mahindra Bank Ltd.	989.70	1613.20	1817.80	12.68
5	Polycab India Ltd.	149.06	823.00	1180.00	43.38
6	SBI Life Insurance Company Ltd.	1000.05	969.30	1025.55	5.80

During the year since Samvat 2076 Nifty increased by 9% and the investment in our picks has fetch an enormous return of 21% on YoY as calculated on the basis of highs made by the scrips and apart from this the dividend received if any is additional.

For detail report please visit our website: www.aumcap.com





Disclosure & Disclaimer

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